

#### THE POWER OF A CONNECTION

Having the right connections, and more importantly, the right quality connections, is crucial in a business and within a community. Long-lasting success is based on relationships. We believe our most valuable asset is the relationships we have made during our many years of business, resulting in resources to make the home-buying process easy for our clients. We connect our clients with the right people at the right time to ensure a successful transaction.



#### OUR POWER IS IN OUR PEOPLE

Buying or selling a property is one of the most important financial transactions you'll make in your lifetime. That's why you need the assistance of a REALTOR® with professionalism, integrity and knowledge to guide you through the process.

At Coldwell Banker Alfonso Realty, our power is in our people. It takes more than just a real estate license to earn a place as a sales associate with us. The right person is a high achiever who is not just motivated to sell, but to help. They should be dependable, energetic and analytical, as well as a good communicator. We are active in our communities and leaders in professional associations. For our sales associates, the "bottom line" means only one thing — the best interest of our client.

When you hire the best people, you give them all the support you can.

That's why, at Coldwell Banker Alfonso Realty, we stand behind our

REALTORS® with ongoing education and training opportunities after

they are licensed. We offer full time staff and experienced

managers to guide them. We practice effective marketing to

attract buyers to the homes we are selling.

And just as we stand behind our REALTORS®, they stand behind you. From your very first meeting to the last closing detail, your REALTOR® will be your capable advisor and partner.

The best REALTORS® backed by the best company. A company that puts you first. Connect with us and you'll see why Coldwell Banker Alfonso Realty is the real estate partner you need to know.

For the moments that matter, connect with Coldwell Banker Alfonso Realty... the industry leader with fearless vision, big ideas and the power of its people united.

# CONNECTING THROUGH A CULTURE OF CARING

We're proud to say that everyone at Coldwell Banker Alfonso Realty strives to improve our communities by participating in charitable initiatives. We also find it rewarding to introduce our clients to the many opportunities available to them.

#### IN THE COMMUNITY

The strong character of our company and agents shows in the countless causes we choose to support by donating our time, energy and resources. Whether benefiting deserving local organizations or larger nonprofits, we are more than willing to give of ourselves in support of the cause.

Organizations supported by Coldwell Banker Alfonso Realty:









































#### AN AGENT FOR EVERYONE

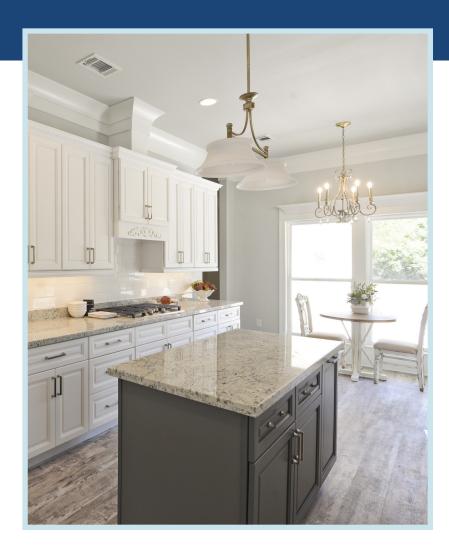
Coldwell Banker Alfonso Realty and the Coldwell Banker Brand have long been committed to being a leader in diversity and inclusion, not just in the real estate industry but in the world at large. We're proud to be a company that takes meaningful action in creating a more equitable society. Our affiliated agents are proud to take the Fair Housing Pledge, a commitment to providing every client, regardless of race, gender, or orientation, the same level of respect and excellence.

We're deeply committed to providing an environment that supports agents from diverse backgrounds. We're honored to have won four consecutive Women's Choice Awards, a recognition designated by 9 out of 10 female customers highly recommending the brand. Coldwell Banker is deeply invested in fostering leadership and entrepreneurship opportunities for women. Our goal in everything we do is to create a network of belonging.













Let us be your FULL TIME, PROACTIVE, TRUSTED REAL ESTATE ADVISORS.

# PROVIDING YOU MEANINGFUL CONNECTIONS



#### **BUYERS**

Dreams do come true. Whether you're buying a beachfront property or a house on the front nine, our professionally trained network of dedicated sales associates will help you find the personal, vacation or rental home you've always dreamed of owning.

#### **SELLERS**

Selling made simple. At Coldwell Banker Alfonso Realty, we understand just how stressful and exhausting it can be when you're trying to sell your personal, vacation or rental property. We work with you every step of the way to make the sales process easier.

#### DEVELOPMENT

Since Hurricane Katrina hit the Mississippi Coast in 2005, our area has been rebounding and growing back stronger and better every year. The demand for housing continues to accelerate as visitors to the Coast choose to make this area their home, and locals decide to upgrade or downsize. In response, national and regional builders, as well as many local, independent builders, have emerged to develop subdivisions and communities to meet the demand.

Coldwell Banker Alfonso agents work alongside the builders on the Coast to meet the housing needs of our buyers. We strive to connect the right builder and neighborhood with each of our clients. The owners of the Company also develop and oversee building projects including condominiums, townhouses and single-family homes. We understand the needs of buyers and sellers in our local market and have the experience and knowledge needed for successful purchases and sales.

#### RELOCATION

The challenges of relocating can be overwhelming, but working with an experienced team can make your move easy. Our Relocation Specialists handle all the details - providing information on communities and neighborhoods, finding you the perfect home and guiding you to closing day.

As an award-winning broker for a large international referral network, Coldwell Banker Alfonso Realty is well-equipped to handle corporate moves, single transferee moves and personal moves.

Our team works with your team to satisfy the needs of each transferee and direct them in managing the steps of buying and selling a home.



Coldwell Banker Alfonso Realty is the Coast's only Platinum Broker for Cartus Relocation; serving military members and corporate clients!

Near or far, traditional or luxury, residential or commercial

# WE'VE GOT CONNECTIONS.

Let us connect you with a Property Specialist today.

#### GLOBAL LUXURY

The Coldwell Banker Global Luxury program uses sophisticated marketing tools and international connections to attract the most affluent luxury buyers to your luxury property.

Coldwell Banker Luxury Property
Specialists are an exclusive group within the Coldwell Banker organization, who make up under 10% of sales associates in the Coldwell Banker Brand. Our Luxury Property Specialists will be proud to show you how our expertise in selling some of the world's most exquisite properties can make a difference in your next sale or acquisition of a luxury home.

#### **MILITARY**

Being located on the Mississippi Gulf
Coast, an area boasting several military
bases, has created the need for our
REALTORS® to understand the unique
needs of military home buyers and
sellers. Our company has been proud
to employ a number of retired military
members and/or spouses who have
experienced at least one military move
themselves. Their knowledge has proven
to be of great benefit to the education of
our team in coordinating these moves.

We are a Principal Broker for Realogy Advantage Network offering special programs for military members and their families. Our agents are required to complete annual certifications and continuing education courses in order to coordinate these moves.



#### COMMERCIAL

The strength of Coldwell Banker Commercial Alfonso Realty is evident as you drive along the Coast and observe the many SOLD signs of owners who trusted us with the marketing of their properties.

We are recognized as the top Coldwell Banker Commercial Company in the state of Mississippi and in the Top 20 in the Southeastern United States. Our agents are professionals who assist you in every aspect of commercial real estate including office space, retail, gaming, industrial, hospitality, land, multi-family and property management. With our experience, contacts and resources, we pride ourselves on being the experts in our market.

#### PROPERTY MANAGEMENT

Alfonso Property Management is your full service property management company servicing the entire Mississippi Gulf Coast since 1958. As a licensed real estate brokerage, our client list includes individual homeowners, investors, multi-family properties and small apartment buildings.

Our offices are located in Diamondhead, Bay St. Louis, Gulfport, Ocean Springs and Pascagoula, so we know about the rental market on the Coast. Whether you are a property owner or tenant, we make it our goal to take your rental worries away.





#### **RESORT**

The Mississippi Gulf Coast is well known for its 26 miles of sandy shores, abundant rivers and bayous. A paradise for fishermen and water sport lovers, it is also the place to be for avid golfers and those who enjoy great restaurants, casinos and world class entertainment.

Being a premier resort destination brings visitors from around the world and many decide to relocate to the area or buy a second home property. And that's where our Coldwell Banker Alfonso agents come into the picture. Our agents know the Coast inside and out and can connect buyers with the right property to meet their needs, whether for full time or part time living. There are plenty of choices ranging from beach houses and condominiums to well-maintained subdivisions and homes with acreage.

And several of our agents proudly hold the certification of Resort and Second-Home Property Specialist from the National Association of REALTORS®. So if you are in need of assistance in buying or selling properties for investment, development, retirement or second homes in our area, we are the company to call.

















## Connect with Us

Since 1957, Coldwell Banker Alfonso Realty has been the market leader in finding homes and properties on the Mississippi Gulf Coast for our clients. We believe in working hard to meet our clients' needs and being the best at what we do. More than half of our business comes as referrals from satisfied clients. With six office locations along the Coast, we're able to locate the perfect community for you to live, work and play. Connect with us today to find your perfect dream home or the property you need!

# LOCATION, LOCATION



#### **BAY ST. LOUIS**

1188 Highway 90 Bay Saint Louis, MS 39520 228.467.0244



#### **BILOXI**

1966 Popps Ferry Road Biloxi, MS 39532 228.207.2308



### DIAMONDHEAD

4300 Gex Road Diamondhead, MS 39525 228.255.3550



# OCEAN SPRINGS

2003 Bienville Boulevard Ocean Springs, MS 39564 228.875.1272

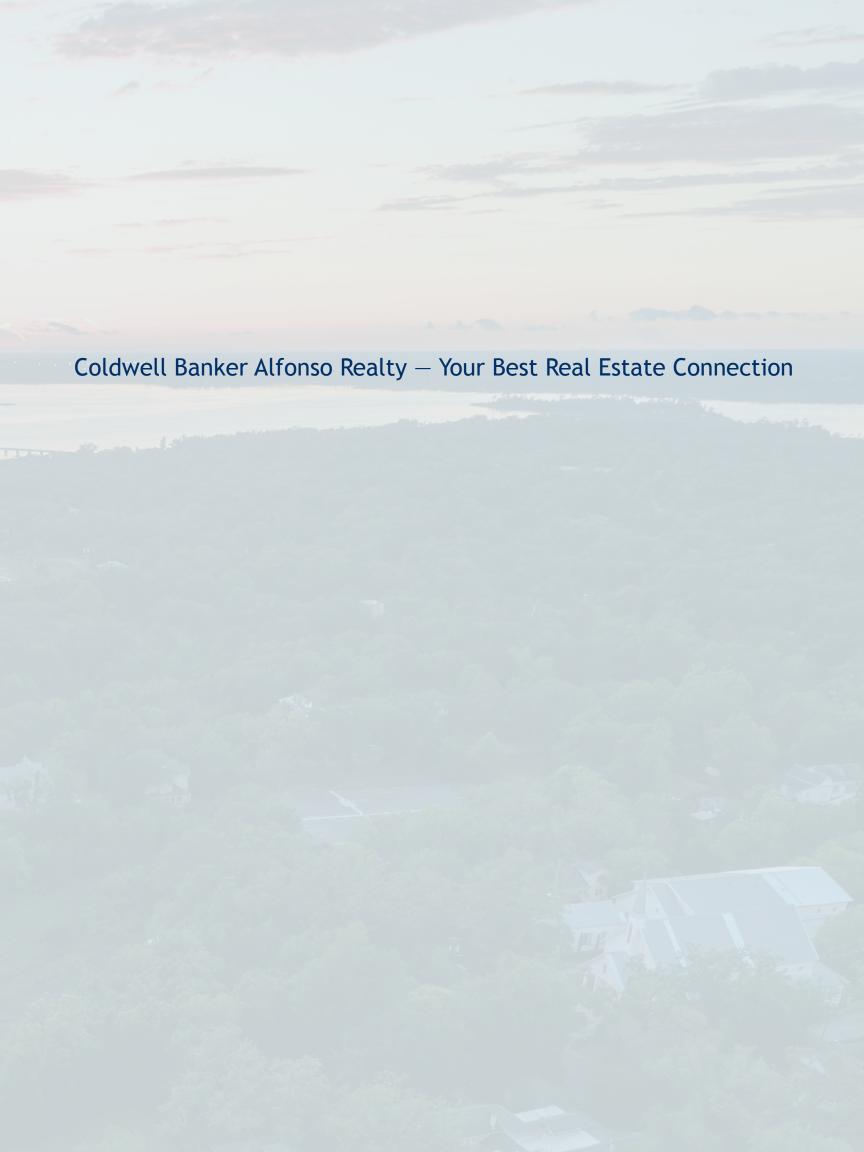


## **PASCAGOULA**

934 Jackson Avenue Pascagoula, MS 39567 228.769.7777







STAY CONNECTED WWW.**ALFONSO**.com

